



**iFAST Corporation Ltd.
and its Subsidiaries**

Company Registration No: 200007899C
(Incorporated in the Republic of Singapore)

**Unaudited Full-Year 2020
Financial Statements Announcement**

Fourth Quarter and Full Year Ended 31 December 2020 Financial Statements and Dividend Announcement

1(a)(i) An income statement and a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Consolidated income statement for the fourth quarter and full year ended 31 December 2020

	Group			Group		
	4Q20 \$'000	4Q19 \$'000	Change %	FY20 \$'000	FY19 \$'000	Change %
Revenue	47,899	33,818	41.6	169,925	125,411	35.5
Commission and fee paid or payable to third party financial advisers and securities brokerage expense	(23,567)	(16,859)	39.8	(84,068)	(60,209)	39.6
	24,332	16,959	43.5	85,857	65,202	31.7
Other income	1,561	516	202.5	5,208	2,039	155.4
Depreciation of plant and equipment	(530)	(483)	9.7	(1,971)	(1,912)	3.1
Depreciation of right-of-use assets	(1,829)	(1,619)	13.0	(7,091)	(6,130)	15.7
Amortisation of intangible assets	(1,909)	(1,468)	30.0	(6,776)	(5,156)	31.4
Staff costs	(10,098)	(7,842)	28.8	(36,839)	(29,984)	22.9
Other operating expenses	(3,245)	(2,823)	14.9	(12,615)	(12,881)	(2.1)
Results from operating activities	8,282	3,240	155.6	25,773	11,178	130.6
Finance income	139	305	(54.4)	837	1,202	(30.4)
Finance costs	(197)	(262)	(24.8)	(812)	(1,266)	(35.9)
Net finance (costs) / income	(58)	43	NM	25	(64)	NM
Share of results of associates, net of tax	(269)	113	NM	(411)	(47)	774.5
Profit before tax	7,955	3,396	134.2	25,387	11,067	129.4
Tax expense	(1,181)	(439)	169.0	(4,423)	(1,762)	151.0
Profit for the period / year	6,774	2,957	129.1	20,964	9,305	125.3
Profit attributable to:						
Owners of the Company	6,826	3,001	127.5	21,153	9,515	122.3
Non-controlling interests	(52)	(44)	18.2	(189)	(210)	(10.0)
Profit for the period / year	6,774	2,957	129.1	20,964	9,305	125.3

NM denotes not meaningful.

FVOCI denotes fair value through other comprehensive income.

FVTPL denotes fair value through profit or loss.

1(a)(i) An income statement and a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year. (Cont'd)

Consolidated statement of comprehensive income for the fourth quarter and full year ended 31 December 2020

	4Q20	Group 4Q19	Change	FY20	Group FY19	Change
	\$'000	\$'000	%	\$'000	\$'000	%
Profit for the period / year	6,774	2,957	129.1	20,964	9,305	125.3
Other comprehensive income						
Items that are or may be reclassified subsequently to profit or loss:						
Net change in fair value of financial assets-debt investments at FVOCI	8	4	100.0	(90)	12	NM
Net change in fair value of financial assets-debt investments at FVOCI reclassified to profit or loss	-	-	NM	133	(11)	NM
Foreign currency translation differences for foreign operations	(891)	(370)	140.8	(420)	(200)	110.0
Share of other comprehensive income of associates	(21)	(13)	61.5	(51)	(27)	88.9
	(904)	(379)	138.5	(428)	(226)	89.4
Items that will not be reclassified subsequently to profit or loss:						
Net change in fair value of financial assets-equity investments at FVOCI	(1,206)	(104)	NM	(1,884)	309	NM
	(1,206)	(104)	NM	(1,884)	309	NM
Other comprehensive income for the period / year, net of tax	(2,110)	(483)	336.9	(2,312)	83	NM
Total comprehensive income for the period / year	4,664	2,474	88.5	18,652	9,388	98.7
Attributable to:						
Owners of the Company	4,814	2,519	91.1	18,940	9,600	97.3
Non-controlling interests	(150)	(45)	233.3	(288)	(212)	35.8
Total comprehensive income for the period / year	4,664	2,474	88.5	18,652	9,388	98.7

1(a)(ii) Breakdown and explanatory notes to income statement.

	4Q20 \$'000	Group 4Q19 \$'000	Change %	FY20 \$'000	Group FY19 \$'000	Change %
<u>Profit for the period / year is arrived at after charging / (crediting) the following:</u>						
Other income						
- Net investment income	(400)	(505)	(20.8)	(1,299)	(1,866)	(30.4)
- Government grant	(1,121)	-	NM	(3,768)	(126)	NM
- Miscellaneous income	(40)	(11)	263.6	(141)	(47)	200.0
	(1,561)	(516)	202.5	(5,208)	(2,039)	155.4
Finance income						
- Interest income from cash and cash equivalents	(38)	(66)	(42.4)	(164)	(275)	(40.4)
- Interest income from clients trade settlement bank accounts	(94)	(236)	(60.2)	(650)	(913)	(28.8)
- Interest income from investment in financial assets	(3)	(1)	200	(9)	(7)	28.6
- Interest income from receivables	(4)	(2)	100	(14)	(7)	100.0
	(139)	(305)	(54.4)	(837)	(1,202)	(30.4)
Finance costs						
- Interest expense on bank loans	6	73	(91.8)	56	495	(88.7)
- Interest expense on lease liabilities	191	189	1.1	756	771	(1.9)
	197	262	(24.8)	812	1,266	(35.9)
Lease expense	12	92	(87.0)	41	623	(93.4)
Foreign exchange loss / (gain), net	95	(23)	NM	47	502	(90.6)
Equity-settled share-based payment transactions, included in staff costs	790	769	2.7	3,077	3,022	1.8
Equity-settled share-based payment transactions, included in other operating expenses	63	23	173.9	196	54	263.0
Impairment loss on investment in financial assets at FVOCI, included in other operating expenses	-	-	NM	133	-	NM
Gain on redemption of investment in financial assets at FVOCI, included in investment income	-	-	NM	-	(11)	(100.0)
Dividend income on investment in financial assets at FVOCI, included in investment income	(135)	(140)	(3.6)	(553)	(584)	(5.3)
Net gain on investment in financial assets at FVTPL, included in investment income	(256)	(356)	(28.1)	(710)	(1,235)	(42.5)
Dividend income on investment in associates	(9)	(9)	-	(36)	(36)	-

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	Group		Company	
	As at 31-Dec-20 \$'000	As at 31-Dec-19 \$'000	As at 31-Dec-20 \$'000	As at 31-Dec-19 \$'000
Assets				
Plant and equipment	4,283	3,689	122	161
Right-of-use assets	18,538	14,390	7,571	877
Intangible assets and goodwill	25,500	22,212	21,662	18,763
Subsidiaries	-	-	53,623	51,608
Associates	5,982	5,375	6,372	5,351
Other investments	3,944	5,329	1,840	1,189
Deferred tax assets	1,099	1,139	-	-
Prepayments and others	330	327	11	11
Total non-current assets	59,676	52,461	91,201	77,960
Current tax receivable	203	30	-	-
Other investments	16,838	19,144	15,811	16,440
Prepayments and others	1,813	1,759	60	108
Trade and other receivables	44,990	34,720	24,819	18,817
Uncompleted contracts - buyers	94,318	24,246	-	-
Money market funds	4,833	616	-	-
Cash at bank and in hand	31,608	24,195	5,259	2,765
Total current assets	194,603	104,710	45,949	38,130
Held under trust				
Client bank accounts	939,729	410,723	-	-
Client ledger balances	(939,729)	(410,723)	-	-
	-	-	-	-
Total assets	254,279	157,171	137,150	116,090
Equity				
Share capital	66,976	66,180	66,976	66,180
Reserves	37,133	23,877	24,072	19,369
Equity attributable to owners of the Company	104,109	90,057	91,048	85,549
Non-controlling interests	(709)	(421)	-	-
Total equity	103,400	89,636	91,048	85,549
Liabilities				
Deferred tax liabilities	2,616	1,928	1,902	1,628
Lease liabilities	12,013	10,755	4,149	69
Total non-current liabilities	14,629	12,683	6,051	1,697
Current tax payables	3,078	1,530	-	-
Lease liabilities	7,205	4,366	3,268	819
Bank loans	-	3,806	-	3,806
Trade and other payables	31,735	20,955	36,783	24,219
Uncompleted contracts - sellers	94,232	24,195	-	-
Total current liabilities	136,250	54,852	40,051	28,844
Total liabilities	150,879	67,535	46,102	30,541
Total equity and liabilities	254,279	157,171	137,150	116,090

1(b)(ii) Aggregate amount of group's borrowings and debt securities.

Amount repayable in one year or less, or on demand

	Group			
	As at 31-Dec-20 \$'000		As at 31-Dec-19 \$'000	
	Secured	Unsecured	Secured	Unsecured
Bank loans	-	-	-	3,806
	<u>-</u>	<u>-</u>	<u>-</u>	<u>3,806</u>

The unsecured bank loans were revolving bank loans that bear interest at rates ranging from 1.30% to 2.72% (2019: 1.60% to 3.48%) per annum in the year of 2020 and were fully repaid before 31 December 2020.

Amount repayable after one year

No any amount of the Group's borrowings and debt securities is repayable after one year from the reporting date.

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group		Group	
	4Q20 \$'000	4Q19 \$'000	FY20 \$'000	FY19 \$'000
Cash flows from operating activities				
Profit for the period / year	6,774	2,957	20,964	9,305
Adjustments for:				
Depreciation of plant and equipment	530	483	1,971	1,912
Depreciation of right-of-use assets	1,829	1,619	7,091	6,130
Amortisation of intangible assets	1,909	1,468	6,776	5,156
Equity-settled share-based payment transactions	853	792	3,273	3,076
Dividend income on investment in financial assets at FVOCI	(135)	(140)	(553)	(584)
Gain on redemption of investment in financial assets at FVOCI	-	-	-	(11)
Net gain on investment in financial assets at FVTPL	(256)	(356)	(710)	(1,235)
Dividend income on investment in associates	(9)	(9)	(36)	(36)
Share of results of associates, net of tax	269	(113)	411	47
Foreign exchange loss / (gain), net	95	(23)	47	502
Intangible asset written off	2	-	2	-
Loss on disposal of plant and equipment	-	-	-	1
Impairment loss on investment in financial assets at FVOCI	-	-	133	-
Net finance costs / (income)	58	(43)	(25)	64
Tax expense	1,181	439	4,423	1,762
	13,100	7,074	43,767	26,089
Change in uncompleted contracts and trade and other receivables	(28,097)	(8,393)	(80,725)	(19,314)
Change in uncompleted contracts and trade and other payables	26,805	4,197	80,834	14,474
Cash generated from operations	11,808	2,878	43,876	21,249
Tax paid	(956)	(29)	(2,339)	(1,725)
Interest received	139	305	837	1,202
Interest paid on bank loans	(56)	(393)	(56)	(575)
Interest paid on lease liabilities	(191)	(189)	(756)	(771)
Net cash from operating activities	10,744	2,572	41,562	19,380
Cash flows from investing activities				
Purchase of plant and equipment	(1,454)	(275)	(2,546)	(2,374)
Purchase of intangible assets	(1,698)	(1,613)	(9,678)	(9,735)
Proceeds from disposal of plant and equipment	-	-	-	1
Additional investment in associates	-	(332)	(1,139)	(2,497)
Dividend from associates	-	-	36	36
Purchase of investment in financial assets	(52,862)	(25,933)	(162,861)	(144,038)
Proceeds from redemption of investment in financial assets	55,798	37,736	165,684	150,265
Dividends received from investment in financial assets at FVOCI	1	2	5	6
Net cash (used in) / from investing activities	(215)	9,585	(10,499)	(8,336)
Cash flows from financing activities				
Proceeds from exercise of share options	265	43	796	211
Purchase of treasury shares	-	-	(475)	-
Drawdown of bank loans	-	3,805	-	3,805
Repayment of bank loans	(2,305)	(9,946)	(3,805)	(37,070)
Principal element of lease payments	(1,816)	(1,576)	(7,008)	(5,891)
Dividends paid to owners of the Company	(2,175)	(2,016)	(8,685)	(8,456)
Net cash used in financing activities	(6,031)	(9,690)	(19,177)	(47,401)
Net increase / (decrease) in cash and cash equivalents	4,498	2,467	11,886	(36,357)
Cash and cash equivalents at beginning of the period / year	32,514	22,562	24,811	61,301
Effect of exchange rate fluctuations on cash held	(571)	(218)	(256)	(133)
Cash and cash equivalents at end of the period / year	36,441	24,811	36,441	24,811

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group										
	Attributable to owners of the Company										Total equity \$'000
	Share capital	Fair value reserve	Foreign currency translation reserve	Share option reserve	Performance share reserve	Equity reserve	Reserve for own shares	Accumulated profits	Total	Non-controlling interests	
\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000		
At 1 January 2020	66,180	(1,134)	(1,453)	2,549	4,257	(2,010)	(199)	21,867	90,057	(421)	89,636
Total comprehensive income for the year											
Profit / (Loss) for the year	-	-	-	-	-	-	-	21,153	21,153	(189)	20,964
Other comprehensive income											
Net change in fair value of financial assets at FVOCI	-	(1,872)	-	-	-	-	-	-	(1,872)	(102)	(1,974)
Net change in fair value of financial assets at FVOCI reclassified to profit or loss	-	133	-	-	-	-	-	-	133	-	133
Net change in fair value on disposal of financial assets at FVOCI transferred between reserves	-	(1)	-	-	-	-	-	(1)	-	-	-
Foreign currency translation differences for foreign operations	-	-	(423)	-	-	-	-	-	(423)	3	(420)
Share of other comprehensive income of associates	-	(1)	(51)	-	-	-	-	-	(51)	-	(51)
Total other comprehensive income	-	(1,739)	(474)	-	-	-	-	-	(2,213)	(99)	(2,312)
Total comprehensive income for the year	-	(1,739)	(474)	-	-	-	-	21,153	18,940	(288)	18,652
Transactions with owners, recorded directly in equity											
Contributions by and distributions to owners											
Share options exercised	796	-	-	-	-	-	-	-	796	-	796
Purchase of treasury shares	-	-	-	-	-	-	(475)	-	(475)	-	(475)
Treasury shares re-issued	-	-	-	-	-	-	317	82	399	-	399
One-tier tax-exempt 2019 final dividend paid of 0.90 cents per share	-	-	-	-	-	-	-	(2,440)	(2,440)	-	(2,440)
One-tier tax-exempt interim dividend paid of 0.75 cents per share	-	-	-	-	-	-	-	(2,033)	(2,033)	-	(2,033)
One-tier tax-exempt interim dividend paid of 0.75 cents per share	-	-	-	-	-	-	-	(2,037)	(2,037)	-	(2,037)
One-tier tax-exempt interim dividend paid of 0.80 cents per share	-	-	-	-	-	-	-	(2,175)	(2,175)	-	(2,175)
Equity-settled share-based payment transactions	-	-	-	276	2,801	-	-	-	3,077	-	3,077
Total contributions by and distribution to owners	796	-	-	276	2,801	-	(158)	(8,603)	(4,888)	-	(4,888)
Total transactions with owners	796	-	-	276	2,801	-	(158)	(8,603)	(4,888)	-	(4,888)
At 31 December 2020	66,976	(2,873)	(1,927)	2,825	7,058	(2,010)	(357)	34,417	104,109	(709)	103,400

(1) Amount less than \$1,000

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year. (Cont'd)

	Group											
	Attributable to owners of the Company										Non-controlling interests	Total equity
	Share capital	Fair value reserve	Foreign currency translation reserve	Share option reserve	Performance share reserve	Equity reserve	Reserve for own shares	Accumulated profits	Total			
\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000			
At 1 January 2019	65,969	(1,443)	(1,229)	2,113	2,957	(2,010)	(1,404)	20,611	85,564	(209)	85,355	
Total comprehensive income for the year												
Profit / (Loss) for the year	-	-	-	-	-	-	-	9,515	9,515	(210)	9,305	
Other comprehensive income												
Net change in fair value of financial assets at FVOCI	-	321	-	-	-	-	-	-	321	-	321	
Net change in fair value of financial assets at FVOCI reclassified to profit or loss	-	(11)	-	-	-	-	-	-	(11)	-	(11)	
Net change in fair value on disposal of financial assets at FVOCI transferred between reserves	-	(1)	-	-	-	-	-	(1)	-	-	-	
Foreign currency translation differences for foreign operations	-	-	(198)	-	-	-	-	-	(198)	(2)	(200)	
Share of other comprehensive income of associates	-	(1)	(26)	-	-	-	-	-	(27)	-	(27)	
Total other comprehensive income	-	309	(224)	-	-	-	-	-	85	(2)	83	
Total comprehensive income for the year	-	309	(224)	-	-	-	-	9,515	9,600	(212)	9,388	
Transactions with owners, recorded directly in equity												
Contributions by and distributions to owners												
Share options exercised	211	-	-	-	-	-	-	-	211	-	211	
Treasury shares re-issued	-	-	-	-	(1,286)	-	1,205	197	116	-	116	
One-tier tax-exempt 2018 final dividend paid of 0.90 cents per share	-	-	-	-	-	-	-	(2,413)	(2,413)	-	(2,413)	
One-tier tax-exempt interim dividend paid of 0.75 cents per share	-	-	-	-	-	-	-	(2,012)	(2,012)	-	(2,012)	
One-tier tax-exempt interim dividend paid of 0.75 cents per share	-	-	-	-	-	-	-	(2,015)	(2,015)	-	(2,015)	
One-tier tax-exempt interim dividend paid of 0.75 cents per share	-	-	-	-	-	-	-	(2,016)	(2,016)	-	(2,016)	
Equity-settled share-based payment transactions	-	-	-	436	2,586	-	-	-	3,022	-	3,022	
Total contributions by and distribution to owners	211	-	-	436	1,300	-	1,205	(8,259)	(5,107)	-	(5,107)	
Total transactions with owners	211	-	-	436	1,300	-	1,205	(8,259)	(5,107)	-	(5,107)	
At 31 December 2019	66,180	(1,134)	(1,453)	2,549	4,257	(2,010)	(199)	21,867	90,057	(421)	89,636	

⁽¹⁾ Amount less than \$1,000

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year. (Cont'd)

	Company						
	Attributable to owners of the Company						Total equity
	Share capital	Fair value reserve	Share option reserve	Performance share reserve	Reserve for own shares	Accumulated profits	
\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
At 1 January 2020	66,180	(1,132)	1,613	4,257	(199)	14,830	85,549
Total comprehensive income for the year							
Profit for the year	-	-	-	-	-	10,365	10,365
Other comprehensive income							
Net change in fair value of financial assets at FVOCI	-	60	-	-	-	-	60
Net change in fair value of financial assets at FVOCI reclassified to profit or loss	-	133	-	-	-	-	133
Net change in fair value on disposal of financial assets at FVOCI transferred between reserves	-	(1)	-	-	-	(1)	-
Total other comprehensive income	-	193	-	-	-	-	193
Total comprehensive income for the year	-	193	-	-	-	10,365	10,558
Transactions with owners, recorded directly in equity							
Contributions by and distributions to owners							
Share options exercised	796	-	-	-	-	-	796
Purchase of treasury shares	-	-	-	-	(475)	-	(475)
Treasury shares re-issued	-	-	-	-	317	82	399
One-tier tax-exempt 2019 final dividend paid of 0.90 cents per share	-	-	-	-	-	(2,440)	(2,440)
One-tier tax-exempt interim dividend paid of 0.75 cents per share	-	-	-	-	-	(2,033)	(2,033)
One-tier tax-exempt interim dividend paid of 0.75 cents per share	-	-	-	-	-	(2,037)	(2,037)
One-tier tax-exempt interim dividend paid of 0.80 cents per share	-	-	-	-	-	(2,175)	(2,175)
Equity-settled share-based payment transactions	-	-	105	2,801	-	-	2,906
Total contributions by and distribution to owners	796	-	105	2,801	(158)	(8,603)	(5,059)
Total transactions with owners	796	-	105	2,801	(158)	(8,603)	(5,059)
At 31 December 2020	66,976	(939)	1,718	7,058	(357)	16,592	91,048

(1) Amount less than \$1,000

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year. (Cont'd)

	Company						
	<u>Attributable to owners of the Company</u>						Total equity
	Share capital	Fair value reserve	Share option reserve	Performance share reserve	Reserve for own shares	Accumulated profits	
\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
At 1 January 2019	65,969	(1,442)	1,564	2,957	(1,404)	16,615	84,259
Total comprehensive income for the year							
Profit for the year	-	-	-	-	-	6,474	6,474
Other comprehensive income							
Net change in fair value of financial assets at FVOCI	-	321	-	-	-	-	321
Net change in fair value of financial assets at FVOCI reclassified to profit or loss	-	(11)	-	-	-	-	(11)
Net change in fair value on disposal of financial assets at FVOCI transferred between reserves	-	(1)	-	-	-	(1)	-
Total other comprehensive income	-	310	-	-	-	-	310
Total comprehensive income for the year	-	310	-	-	-	6,474	6,784
Transactions with owners, recorded directly in equity							
Contributions by and distributions to owners							
Share options exercised	211	-	-	-	-	-	211
Treasury shares re-issued	-	-	-	(1,286)	1,205	197	116
One-tier tax-exempt 2018 final dividend paid of 0.90 cents per share	-	-	-	-	-	(2,413)	(2,413)
One-tier tax-exempt interim dividend paid of 0.75 cents per share	-	-	-	-	-	(2,012)	(2,012)
One-tier tax-exempt interim dividend paid of 0.75 cents per share	-	-	-	-	-	(2,015)	(2,015)
One-tier tax-exempt interim dividend paid of 0.75 cents per share	-	-	-	-	-	(2,016)	(2,016)
Equity-settled share-based payment transactions	-	-	49	2,586	-	-	2,635
Total contributions by and distribution to owners	211	-	49	1,300	1,205	(8,259)	(5,494)
Total transactions with owners	211	-	49	1,300	1,205	(8,259)	(5,494)
At 31 December 2019	66,180	(1,132)	1,613	4,257	(199)	14,830	85,549

⁽¹⁾ Amount less than \$1,000

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, subdivision, consolidation, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

The number of shares in issue in the Company as at 31 December 2020 excluding treasury shares and subsidiary holdings was 272,407,635 ordinary shares (30 September 2020: 271,853,335 ordinary shares). The movements in the Company's share capital during the fourth quarter ended 31 December 2020 were as follows:

	Number of ordinary shares
As at 30 September 2020	271,853,335
Exercise of share options	554,300
Vesting of performance shares	-
Purchase of treasury shares	-
Re-issue of treasury shares	-
As at 31 December 2020	<u><u>272,407,635</u></u>

iFAST Employee Share Option Scheme and iFAST Share Option Schemes 2003 and 2013 ("iFAST ESOS")

The number of outstanding share options under the iFAST ESOS was as follows:

	Number of share options
As at 30 September 2020	5,024,884
Share options granted	-
Exercised	(554,300)
Forfeited	-
As at 31 December 2020	<u><u>4,470,584</u></u>

As at 31 December 2020, the number of outstanding share options under the iFAST ESOS was 4,470,584 (31 December 2019: 4,736,140).

iFAST Corporation Performance Share Plan ("iFAST PSP")

The number of outstanding performance shares granted but not vested under iFAST PSP was as follows:

	Number of performance shares
As at 30 September 2020	10,606,300
Performance shares granted but not vested	-
Vested	-
Forfeited	(99,700)
As at 31 December 2020	<u><u>10,506,600</u></u>

As at 31 December 2020, the number of outstanding performance shares granted but not vested under the iFAST PSP was 10,506,600 (31 December 2019: 7,648,400).

Treasury shares and subsidiary holdings

The number of shares held as treasury shares was as follows:

	Number of treasury shares
As at 30 September 2020	436,100
Purchased by way of on-market acquisition	-
Purchased by way of off-market acquisition	-
Re-issued	-
As at 31 December 2020	<u>436,100</u>

As at 31 December 2020, 436,100 (31 December 2019: 224,100) treasury shares were held by the Company, and may be re-issued upon the exercise of share options under the iFAST ESOS and upon the vesting of performance shares under the iFAST PSP or for other uses pursuant to the Share Buy Back Mandate of the Company renewed at the Annual General Meeting held on 27 April 2020.

The Company has no subsidiary holdings as at 31 December 2020 and 31 December 2019.

As at 31 December 2020, the treasury shares held by the Company represented 0.2% (31 December 2019: 0.1%) of the total number of issued shares excluding treasury shares and subsidiary holdings.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

	As at 31-Dec-20	As at 31-Dec-19
Total number of issued shares excluding treasury shares and subsidiary holdings	<u>272,407,635</u>	<u>268,732,479</u>

1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

There were no sales, transfer, cancellation and/or use of treasury shares during the fourth quarter ended 31 December 2020.

1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

There were no sales, transfer, cancellation and/or use of subsidiary holdings as at 31 December 2020.

2. Whether the figures have been audited, or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the Group's external auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

3A. Where the latest financial statements are subject to an adverse opinion, qualified opinion or disclaimer of opinion:—

- (a) Updates on the efforts taken to resolve each outstanding audit issue.
 (b) Confirmation from the Board that the impact of all outstanding audit issues on the financial statements have been adequately disclosed.

This is not required for any audit issue that is a material uncertainty relating to going concern.

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The financial information have been prepared in accordance with the same accounting policies and methods of computation adopted in the audited financial statements of the last financial year, except for those disclosed under paragraph 5 below.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

The Group and the Company have adopted the new and revised Singapore Financial Reporting Standards (International) ("SFRS(I)s"), and Interpretations of SFRS(I) ("SFRS(I) INTs") that are effective for the annual period beginning on 1 January 2020. The adoption of these SFRS(I)s and SFRS(I) INTs did not have any significant effect on the financial statements of the Group and the Company.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	4Q20	4Q19	FY20	FY19
(i) Based on weighted average number of ordinary shares on issue				
- Weighted average number of ordinary shares	272,144,968	268,703,979	271,051,587	268,178,072
Basic earnings per share (cents)	2.51	1.12	7.80	3.55
(ii) On a fully diluted basis of ordinary shares				
- Adjusted weighted average number of ordinary shares	284,437,392	274,672,958	283,526,899	274,882,044
Diluted earnings per share (cents)	2.40	1.09	7.46	3.46

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuers at the end of the (a) current financial period reported on and (b) immediately preceding financial year.

	Group		Company	
	31-Dec-20	31-Dec-19	31-Dec-20	31-Dec-19
Net asset value per ordinary share (cents)	38.22	33.51	33.42	31.83

8. **A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following: -**
- (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
- (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

Consolidated Income Statement

Revenue

The global financial markets continued gains in the fourth quarter of 2020 ("4Q20") and the MSCI World Index grew 15.9% in the full year ended 31 December 2020 ("FY20"). The Group's assets under administration ("AUA") grew 14.8% quarter-on-quarter ("QoQ") and 44.5% year-on-year ("YoY") to another record high level of \$14.45 billion as at 31 December 2020.

Besides improved market sentiment in recent quarters, the strong growth in the Group's AUA was on the back of significant net inflows of client assets into the Group's platforms during the year. This benefits from our continuous efforts in improving the range and depths of products and services brought to clients and business partners in recent years. Net inflows in client assets registered a record of \$3.16 billion in FY20, representing 71.0% of an increase in AUA from \$10.00 billion at the beginning of the year to \$14.45 billion at the end of the year.

As a result, the Group's revenue reached a new quarterly record of \$47.90 million with a YoY growth of 41.6% in 4Q20 and a new yearly record of \$169.93 million with a YoY growth of 35.5% in FY20. The following table shows the breakdown of the Group's revenue by two main business divisions, namely Business-to-Customer ("B2C") and Business-to-Business ("B2B").

	Group			Group		
	4Q20 \$'000	4Q19 \$'000	Change %	FY20 \$'000	FY19 \$'000	Change %
Business-to-Customer business	10,197	5,457	86.9	34,193	20,896	63.6
Business-to-Business business	37,702	28,361	32.9	135,732	104,515	29.9
Total revenue	47,899	33,818	41.6	169,925	125,411	35.5

For B2C division, following a strong performance in the first nine months of 2020 ("9M20"), its revenue climbed 86.9% YoY to \$10.20 million in 4Q20. The full-year revenue was up 63.6% YoY to \$34.19 million in FY20. These were due mainly to continuous increases in transaction fees resulting from increased investment subscription from customers especially in exchange-traded funds ("ETFs") and stocks, service fees arising from the provision of currency conversion administration services resulting from higher clients' trading volume of ETFs and stocks listed on foreign exchanges and recurring fee income arising from higher AUA contributed by significant net inflows from clients in unit trusts ("UTs") in the year. The Group's average AUA of B2C division grew 55.8% YoY in 4Q20 and 39.8% YoY in FY20.

The B2B division, especially in the markets of Singapore and Malaysia, continued the good business momentum in 4Q20. Compared to the corresponding period of 2019, the revenue of B2B division was up 32.9% YoY in 4Q20 and 29.9% YoY in FY20. Besides increases in transaction fees resulting from increased investment subscription from customers in ETFs and stocks and service fees arising from the currency conversion administration service provision, the trade volume of customers' investment subscription in UTs grew more significantly in the period. In FY20, approximately 70.8% of net inflows from clients came from UTs. In addition, the newer wealth adviser business unit of iFAST Global Markets ("IGM") under the B2B division also showed encouraging growth in the year. As at 31 December 2020, the AUA from the IGM channel has accounted for approximately 13% of the AUA of the whole B2B division. The Group's average AUA of B2B division grew 31.5% YoY in 4Q20 and 22.4% YoY in FY20.

Commission and fee paid or payable to third party financial advisers and securities brokerage expense

Securities brokerage expense refers to brokerage fee paid to third party brokers for execution of clients' trade in securities listed on overseas exchanges of which the Group is not a member.

For B2B division, a substantial portion of front-end commission income and advisory fee from B2B customers is payable to third party financial advisers.

Commission and fee paid or payable to third party financial advisers and securities brokerage expense increased by 39.8% from \$16.86 million in 4Q19 to \$23.57 million in 4Q20 and 39.6% from \$60.21 million in FY19 to \$84.07 million in FY20. These were due mainly to significant increases in clients' trade volume in ETFs and stocks from both B2C and B2B businesses, and commission income from UT business including portfolio services in B2B division in the period / year.

Net revenue

Net revenue represents revenue earned by the Group after commission and fee paid or payable to third party financial advisers and securities brokerage expense. The Group's net revenue of \$24.33 million in 4Q20 was 43.5% higher than 4Q19 and the net revenue of \$85.86 million in FY20 was 31.7% higher than FY19, with the breakdown by business divisions as follows.

	4Q20 \$'000	Group 4Q19 \$'000	Change %	FY20 \$'000	Group FY19 \$'000	Change %
Business-to-Customer business	9,716	5,457	78.0	32,637	20,896	56.2
Business-to-Business business	14,616	11,502	27.1	53,220	44,306	20.1
Total net revenue	24,332	16,959	43.5	85,857	65,202	31.7

The following table shows the breakdown of the Group's net revenue, by recurring and non-recurring basis. The Group's business model gives a stream of reliable recurring revenue which is based on AUA. In FY20, 70.3% of net revenue is derived from recurring net revenue and 29.7% is from non-recurring net revenue.

	4Q20 \$'000	Group 4Q19 \$'000	Change %	FY20 \$'000	Group FY19 \$'000	Change %
Recurring net revenue	16,829	13,719	22.7	60,387	52,942	14.1
Non-recurring net revenue	7,503	3,240	131.6	25,470	12,260	107.7
Total net revenue	24,332	16,959	43.5	85,857	65,202	31.7

Recurring net revenue is usually calculated based on a percentage of average AUA of investment products distributed on the Group's platforms, and mainly comprises trailer fees, platform fees, wrap fees and net interest income arising from clients' AUA. The YoY increases in recurring net revenue in 4Q20 and FY20 were due mainly to an increase in average AUA for both B2B business and B2C business during the year, which substantially benefited from new inflows of investments from customers over the year. The total inflows of customer investments, net of outflows of customer investments, were \$3.16 billion in FY20, pushing the Group's AUA to a record high of \$14.45 billion as at 31 December 2020.

Non-recurring revenue mainly comprises commission income derived from investment subscription via front-end load commission or transaction processing fee; service fee arising from the provision of currency conversion administration services to customers and the provision of administration services to financial advisory firms; brokerage service fee from arranging for insurance policies, advertising fee earned from advertisements placed by third parties on iFAST websites and mobile applications; and IT solution fee from provision of IT Fintech solutions to business partners. The increases in non-recurring net revenue in 4Q20 and FY20 were due mainly to an increase in financial institution clients' investment subscription in UTs including portfolio services, the significant growth of business in ETFs and stocks and the resulted increase in service fee arising from the currency conversion administration services provided to customers,

and an increase in IT solution fee from provision of IT Fintech solutions to business partners in the year.

The following table shows the breakdown of the Group's net revenue by geographical segments.

	Group			Group		
	4Q20 \$'000	4Q19 \$'000	Change %	FY20 \$'000	FY19 \$'000	Change %
Singapore	16,239	10,810	50.2	56,334	41,951	34.3
Hong Kong	5,156	4,543	13.5	19,219	16,716	15.0
Malaysia	2,288	1,431	59.9	8,546	5,969	43.2
	23,683	16,784	41.1	84,099	64,636	30.1
China	649	175	270.9	1,758	566	210.6
Total net revenue	24,332	16,959	43.5	85,857	65,202	31.7

Breaking down by geographical segment, Singapore operation is still the major contributor of the Group's net revenue. The B2C clients' investment trading volume in listed stocks continued to increase significantly in 4Q20 and FY20. The B2B division of Singapore operation has geared up for a great business momentum in the second half year of 2020 ("2H20"), following the progressive lifting of the Covid-19 circuit breaker measures from June 2020. The amounts of investment subscription from customers of B2B division grew 58.5% in 2H20 compared to the first half year of 2020 ("1H20"). The newer wealth adviser business unit, iFAST Global Markets ("IGM") under the B2B division, also showed encouraging growth in 2H20. The AUA of IGM grew approximately 120% YoY as at 31 December 2020. As at 31 December 2020, the AUA of Singapore operation grew 52.8% YoY reaching a milestone of \$10.00 billion. The average AUA of Singapore operation grew 44.4% YoY in 4Q20 and 29.0% YoY in FY20, and the net revenue in Singapore operation grew 50.2% YoY in 4Q20 and 34.3% YoY in FY20.

In Hong Kong, although its financial market was still volatile during the period, the Hong Kong operation has seen significant net inflows from customers especially in UTs and bonds in the period. both B2B and B2C divisions had a record high of clients' investment subscriptions in UTs in FY20. As for the bond business, clients' investment subscriptions in bonds in the B2C division reached a record high in FY20, growing 51.8% YoY. As at 31 December 2020, the AUA of Hong Kong operation grew 16.1% YoY to \$2.66 billion. The average AUA of Hong Kong operation grew 15.1% YoY in 4Q20 and 15.3% YoY in FY20, and the net revenue in Hong Kong operation grew 13.5% YoY in 4Q20 and 15.0% YoY in FY20.

In Malaysia, both B2B and B2C divisions continued their good business momentum in 4Q20. The clients' investment subscriptions in UTs grew 123.2% YoY in the quarter. The B2C division partially benefitted from the Private Retirement Scheme ("PRS") promotion in 4Q20, which resulted in a record number of clients investing using their PRS accounts in the quarter. For the B2B division, the increased adoption of digital technology by advisers helped propel the B2B business in Malaysia. As at 31 December 2020, the AUA of Malaysia operation grew 52.1% YoY to \$1.32 billion. The average AUA of Malaysia operation grew 47.7% YoY in 4Q20 and 38.8% YoY in FY20, and the net revenue in Malaysia operation grew 59.9% YoY in 4Q20 and 43.2% YoY in FY20.

In 4Q20, the China equity market underperformed compared to other markets in the region, due to tensions with the United States and anti-trust moves in the local market in the quarter. However, the amounts of customers' investment subscription in UTs still increased 175.4% YoY in 4Q20. This was partially due to the increased introduction of portfolio services as well as wrap account services in the year. As at 31 December 2020, the AUA of China operation grew 170.5% YoY to RMB 1.39 billion (equivalent to approximately S\$ 275 million). The net revenue in China operation grew 270.9% YoY in 4Q20 and 210.6% YoY in FY20.

Other income

Other income increased by \$1.04 million or 202.5% from \$0.52 million in 4Q19 to \$1.56 million in 4Q20, and \$3.17 million or 155.4% from \$2.04 million in FY19 to \$5.21 million in FY20.

These were due mainly to supports granted by local governments in Singapore and Hong Kong to mitigate unfavourable impacts due to uncertainties caused by the outbreak of Covid-19 in the year, which was partially offset by lower investment income on investment in financial assets at FVTPL caused by market uncertainties in the period.

Operating expenses

Overall, the Group's total operating expenses increased by \$3.37 million or 23.7% from \$14.24 million in 4Q19 to \$17.61 million in 4Q20 and \$9.23 million or 16.5% from \$56.06 million in FY19 to \$65.29 million in FY20. These were due mainly to the Group's increased efforts in enhancing its platform capabilities including improving the range and depths of investment products and services being provided to customers in the existing markets including China market over the period so as to strengthen the Fintech Ecosystem of the Group and further scale up the businesses of the Group continuously.

The increases in the Group's operating expenses in FY20 were also due to additional staff bonus accrued in recognition and appreciation to employees who have continued to work effectively to support operation and business of the Group during this period affected by the Covid-19.

For China operation, in view of the China's economy starting to gradually recover in recent quarters, the Group has been stepping up its efforts in building its brand and businesses in the China market. The operating expenses of China operation increased by \$0.57 million or 39.5% from \$1.45 million in 4Q19 to \$2.02 million in 4Q20 and \$1.22 million or 21.7% from \$5.63 million in FY19 to \$6.85 million in FY20. One of its subsidiaries, namely iFAST Investment Management China Ltd ("iFAST PFM") which was incorporated in the China (Shanghai) Pilot Free Trade Zone in May 2019, has successfully registered as a Private Fund Manager ("PFM") with the Asset Management Association of China in 2H20. With the PFM registration, iFAST PFM can issue private equity securities investment funds, private equity securities Fund of Funds, and offer private funds to qualified onshore individual and institutional investors in China. The PFM capability will accelerate our business to offer a broader range of services on our investment platform in China. The iFAST PFM business in China is to be launched in 2021.

	Group			Group		
	4Q20 \$'000	4Q19 \$'000	Change %	FY20 \$'000	FY19 \$'000	Change %
Operating expenses (excluding China operation)	15,591	12,787	21.9	58,438	50,430	15.9
Operating expenses in China operation	2,020	1,448	39.5	6,854	5,633	21.7
Total operating expenses	17,611	14,235	23.7	65,292	56,063	16.5

Depreciation of plant and equipment increased by \$0.05 million or 9.7% from \$0.48 million in 4Q19 to \$0.53 million in 4Q20 and \$0.06 million or 3.1% from \$1.91 million in FY19 to \$1.97 million in FY20. Amortisation of intangible assets increased by \$0.44 million or 30.0% from \$1.47 million in 4Q19 to \$1.91 million in 4Q20 and \$1.62 million or 31.4% from \$5.16 million in FY19 to \$6.78 million in FY20. These were due mainly to additions of plant and equipment and intangible assets (including internally-developed IT software assets) over the period, to support business expansion in the markets that the Group operates in and to continuously strengthen the Fintech capabilities of our investment platforms and develop a broader Fintech Ecosystem of the Group.

Depreciation of right-of-use assets increased by \$0.21 million or 13.0% from \$1.62 million in 4Q19 to \$1.83 million in 4Q20 and \$0.96 million or 15.7% from \$6.13 million in FY19 to \$7.09 million in FY20. These were due to higher carrying amount of right-of-use assets in FY20. This mainly resulted from the renewal of Singapore office lease for next three years in 2Q20 and other factor that the Group did not recognise right-of-use assets and liabilities for some leases for which the lease term ended within 12 months from the date of initial application (1 January 2019) in accordance with SFRS(I) 16 Leases. Such leases were subsequently recognised in right-of-use assets and liabilities of the Group upon renewals in the second half of 2019. Consequently, the expense of short-term leases recognised in profit or loss statement was reduced in the period.

Staff costs increased by \$2.26 million or 28.8% from \$7.84 million in 4Q19 to \$10.10 million in 4Q20 and \$6.86 million or 22.9% from \$29.98 million in FY19 to \$36.84 million in FY20. Besides

annual salary increment adjusted in early 2020, the increased equity-settled share-based payment transactions resulting from another batches of performance shares granted to the Group's employees and higher sales commission paid to staffs in line with higher revenue generated in the year, the increases in staff costs in 4Q20 and FY20 were also due to additional staff bonus accrued in recognition and appreciation for employees who have continued to work effectively to support operation and business of the Group during this period affected by the Covid-19. In addition, the Group continues to create new positions and hiring for new businesses the Group is planning.

Other operating expenses increased by \$0.43 million or 14.9% from \$2.82 million in 4Q19 to \$3.25 million in 4Q20. This was due mainly to increases in bank charges and custodian service charges in line with an increase in revenue in the period and increased spending in IT and related technology security services in the quarter to support the continual growth of the Group's business in future. Other operating expenses decreased by \$0.26 million or 2.1% from \$12.88 million in FY19 to \$12.62 million in FY20. This was due mainly to lower advertising expenses incurred in the year benefiting from conducting online investment webinars instead of physical investment seminars, decreases in overseas travelling costs and short-term lease expenses in the year, which was partially offset by increases in bank charges and custodian service charges in the year and increases in IT and related technology security services to support the continual growth of the Group's business in the year and future.

Net finance (costs) / income

Finance income decreased by \$0.17 million or 54.4% from \$0.31 million in 4Q19 to \$0.14 million in 4Q20 and \$0.36 million or 30.4% from \$1.20 million in FY19 to \$0.84 million in FY20, due mainly to lower market interest rates on bank deposits in the period.

Finance costs decreased by \$0.06 million or 24.8% from \$0.26 million in 4Q19 to \$0.20 million in 4Q20 and \$0.46 million or 35.9% from \$1.27 million in FY19 to \$0.81 million in FY20, due mainly to a decrease in interest expense on bank loans in line with repayment of significant loan amounts in 2019.

Overall, net finance costs of \$0.06 million were incurred in 4Q20 while net finance income of \$0.04 million was recorded in 4Q19, and net finance income of \$0.03 million was recorded in FY20 while net finance costs of \$0.06 million were incurred in FY19.

Share of results of associates, net of tax

The Group's share of results after tax of associates mainly comprised share of results of two associates, namely Providend Holding Pte Ltd ("Providend") and iFAST India Holdings Pte Ltd in the year.

The Group's share of loss after tax of associates amounting to \$0.27 million was recorded in 4Q20 while the share of profit after tax of associates amounting to \$0.11 million was recorded in 4Q19, and the Group's share of loss after tax of associates increased from \$0.05 million in FY19 to \$0.41 million in FY20. These were due mainly to some ad-hoc positive development achieved in the group of Providend in the second half year of 2019 and an increase in proportional share of loss of iFAST India Holdings Pte Ltd resulting from increases in the Group's stake in iFAST India Holdings Pte Ltd over the period.

There was no significant YoY change in the results of iFAST India Holdings Pte Ltd in the year. iFAST India Holdings Pte Ltd is an ultimate holding company of iFAST Financial India Pvt Ltd ("iFAST India"), an India-incorporated company engaged in the distribution of investment products including mutual funds in India. iFAST India had an AUA of Indian Rupee 27.32 billion (equivalent to \$494 million) as at 31 December 2020, growing at a 5-year compound annual growth rate ("CAGR") of approximately 20.2%. The Group's effective shareholding in iFAST India has been increased from 35.94% as at 31 December 2019 to 39.25% as at 31 December 2020, following some additional investments in India business over the year.

Profit for the period / year, after non-controlling interests

The following table shows the breakdown of the Group's profit before tax by geographical segments and the breakdown of the Group's net profit after tax by its existing markets.

	4Q20	Group	Change	FY20	Group	Change
	\$'000	4Q19	%	\$'000	FY19	%
		\$'000			\$'000	
Singapore	6,905	2,425	184.7	21,318	9,957	114.1
Hong Kong	1,731	1,605	7.9	5,791	4,423	30.9
Malaysia	940	534	76.0	3,753	1,762	113.0
Other ⁽¹⁾	(269)	113	NM	(411)	(47)	774.5
Profit before tax (excluding China operation)	9,307	4,677	99.0	30,451	16,095	89.2
Tax expense	(1,181)	(439)	169.0	(4,423)	(1,762)	151.0
Net profit after tax (excluding China operation)	8,126	4,238	91.7	26,028	14,333	81.6
China operation ⁽²⁾	(1,300)	(1,237)	5.1	(4,875)	(4,818)	1.2
Net profit after tax (including China operation)	6,826	3,001	127.5	21,153	9,515	122.3

Notes:

(1) Referring to share of results of associates.

(2) No income tax expense recognised in China operation as at the reporting date yet.

NM denotes not meaningful.

Overall, excluding China operation, the Group's profit before tax increased by \$3.89 million or 91.7% from \$4.24 million in 4Q19 to \$8.13 million in 4Q20 and \$11.70 million or 81.6% from \$14.33 million in FY19 to \$26.03 million in FY20. The growth in profitability of the Group was significantly higher than the growth in revenue of the Group. This was contributed by positive operating leverage and scalability of the Group's business model.

Tax expense increased by \$0.74 million or 169.0% YoY in 4Q20 and \$2.66 million or 151.0% YoY in FY20, due mainly to higher taxable profit generated by the Group in the year.

In view of the China's economy having started to recover in recent quarters, the Group has been stepping up its efforts in building its brand and businesses in the China market in order to offer a broader range of services on our investment platform in China. There was no significant change in the net losses of China operation in FY20 compared to last year.

Including China operation and tax expense, the Group's net profit after tax increased by \$3.83 million or 127.5% from \$3.00 million in 4Q19 to \$6.83 million in 4Q20 and \$11.63 million or 122.3% from \$9.52 million in FY19 to \$21.15 million in FY20.

Statement of Financial Position

The shareholders' equity of the Group increased to \$104.11 million as at 31 December 2020 from \$90.06 million as at 31 December 2019. This was due mainly to contribution of net profit generated and an increase in share capital resulting from staff share option exercises in FY20, partially offset by a decrease in reserve from translation of foreign operations resulting from depreciation of Hong Kong dollar, a decrease in fair value of financial assets at FVOCI caused by global financial market uncertainties and payments of dividends in the year.

The Group's cash and cash equivalents and investments in financial assets (categorised as other investments under current assets) net of bank loans, increased to \$53.28 million as at 31 December 2020 from \$40.15 million as at 31 December 2019. This was due mainly to net cash generated from operating activities in the year, partially offset by payments of additional investments in associates, additions of plant and equipment and intangible assets, office leases, bank loans and dividends in the year.

Current assets increased to \$194.60 million as at 31 December 2020 from \$104.71 million as at 31 December 2019. This was due mainly to increases in cash and cash equivalents, trade and other receivables, and receivables from uncompleted contracts on securities dealing at end of the year.

Non-current assets increased to \$59.68 million as at 31 December 2020 from \$52.46 million as at 31 December 2019. The increase was due mainly to additions of plant and equipment and intangible assets (including internally-developed IT software assets), additional investment in associates and an increase in carrying amount of right-of-use assets mainly resulting from renewal of Singapore office lease for next three years in FY20, partially offset by a decrease in fair value of some investment in unquoted equity share at end of the year.

Total liabilities increased to \$150.88 million as at 31 December 2020 from \$67.54 million as at 31 December 2019. This was due mainly to increases in payables from uncompleted contracts on securities dealing and trade and other payables at end of the year, an increase in carrying amount of lease liabilities mainly resulting from renewal of Singapore office lease for next three years and higher tax payable amounts in the year, partially offset by bank loan repayments in FY20.

Consolidated Statement of Cash Flows

Net cash from operating activities increased from \$2.57 million in 4Q19 to \$10.74 million in 4Q20 and from \$19.38 million in FY19 to \$41.56 million in FY20. These were due mainly to higher cash generated from operating activities in the year and favourable working capital movement resulting from receipts of amounts funded for some client trade with cross-month settlement at the end of 2019 in January 2020.

Net cash used in investing activities was \$0.22 million in 4Q20 while net cash from investing activities was \$9.59 million in 4Q19, and net cash used in investing activities increased from \$8.34 million in FY19 to \$10.50 million in FY20. These were due mainly to settlement movement of investments in financial assets classified at FVTPL between quarters, higher amounts of plant and equipment purchase in 4Q20 and lower amounts of investment in associates in FY20.

Net cash used in financing activities decreased from \$9.69 million in 4Q19 to \$6.03 million in 4Q20 and from \$47.40 million in FY19 to \$19.18 million in FY20. These were due mainly to repayments of significant bank loan amounts in FY19, partially offset by higher lease amounts paid in FY20.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

No forecast or prospect statement was previously provided.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The Group reported record quarterly net profit of \$6.83 million in 4Q20, an increase of 127.5% compared to 4Q2019. This was achieved on the back of 43.5% YoY increase in net revenue and 41.6% YoY increase in gross revenue. For the full year 2020, net profit grew 122.3% YoY to \$21.15 million, on the back of 31.7% YoY growth in net revenue and 35.5% YoY growth in gross revenue.

Growth in profit was substantially higher than the growth in revenue, showing positive operating leverage and scalability of our business model.

The improvement in the Group's business shows that the Group continues to be a beneficiary of increased digital adoption in the wealth management industry. The improvements have been seen for both the B2C and B2B businesses.

Net inflows of client assets registered a record of \$3.16 billion in 2020, pushing the Group's assets under administration ("AUA") to a record of \$14.45 billion as at 31 Dec 2020.

We believe that the robust growth seen by the Group this year has resulted from our past investments in building up a strong integrated digital wealth management platform. The Group will continue to work hard on various initiatives in all existing markets that the Group operates in to ensure that our medium to long term growth prospects will remain strong.

The 44.5% growth in the Group's AUA in 2020 as well as the continuing positive momentum in net inflows of client assets will serve as tailwind for the Group's business performance as it enters 2021.

Barring unforeseen circumstances, the Group expects further growth in its business performance and also targets to improve its operating margin in 2021.

11. Dividend

(a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on?

Name of dividend	Final
Dividend type	Cash
Dividend rate	1.00 cents per ordinary share
Tax rate	One-tier tax exempt

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

Name of dividend	Final
Dividend type	Cash
Dividend rate	0.90 cents per ordinary share
Tax rate	One-tier tax exempt

(c) Date payable

The proposed final dividend will be paid on 17 May 2021 subject to shareholders' approval at the forthcoming Annual General Meeting to be held on 23 April 2021.

(d) Record date

The Register of Members and Share Transfer Books of the Company will be closed on 5 May 2021 for the preparation of dividend warrants to the proposed final dividend. Duly completed registrable transfers in respect of the shares in the Company received up to the close of business at 5.00 p.m. on 4 May 2021 ("Record Date") by the Company's Singapore Share Registrar, Tricor Barbinder Share Registration Services (A division of Tricor Singapore Pte. Ltd.), 80 Robinson Road, #02-00, Singapore 068898 will be registered to determine Members' entitlements to the proposed final dividend. Members whose Securities Accounts with The Central Depository (Pte) Ltd are credited with shares in the Company as at 5.00 p.m. on the Record Date will be entitled to the proposed final dividend.

12. If no dividend has been declared/recommended, a statement to that effect.

Please refer to Paragraph 11 for details of the proposed final dividend.

13. If the group has obtained a general mandate from shareholders for Interested Person Transactions (“IPT”), the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT Mandate has been obtained, a statement to that effect.

The Company does not have a general mandate from shareholders for interested person transactions.

14. Confirmation that the issuer has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720(1).

The Company has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720(1).

15. Use of proceeds from the Company’s initial public offering.

The Company refers to the net proceeds of \$48.0 million (excluding share issuance expenses of \$2.4 million and IPO-related expenses of \$1.95 million) raised from the IPO on the SGX-ST on 11 December 2014 and the Company’s re-allocation of the net IPO proceeds announced on 27 October 2018. The following table sets out our use of the net IPO proceeds up to 31 December 2020.

	Allocation of IPO proceeds	Amount reallocated on 26 October 2018	IPO proceeds utilised as at 31 December 2020	Balance of IPO proceeds
Use of net proceeds	\$' million	\$' million	\$' million	\$' million
Mergers and acquisitions strategy	27.2	19.2	15.1	4.1
Expansion of our business in the Chinese market	7.0	7.0	7.0	-
Enhancement of our product capabilities, IT and services	8.0	16.0	16.0	-
Working capital purposes	5.8	5.8	5.8 ⁽²⁾	-
Net Proceeds	48.0 ⁽¹⁾	48.0	43.9	4.1

Note:

(1) Estimated net IPO proceeds disclosed in the Prospectus dated 4 December 2014 was \$44.6 million and the actual net IPO proceeds received by the Company was \$48.0 million.

(2) The amount of \$5.8 million deployed for working capital purposes has been utilised for funding for new investment products distribution business, such as bonds and stocks.

Pending the deployment of the remaining net proceeds as disclosed above, the balance of IPO proceeds of \$4.1 million has been used to invest in bonds, unit trusts or short term deposits as stated in the Prospectus.

The Company will continue to make periodic announcements on the use of the proceeds as and when the funds are materially disbursed.

16. Segmented revenue and results for business segments or geographical segments (of the group) in the form presented in the issuers’ most recent audited financial statements, with comparative information for the immediately preceding year.

Geographical segments	Singapore \$'000	Hong Kong \$'000	Malaysia \$'000	China \$'000	Others \$'000	Total \$'000
FY20						
Revenue and expenses						
Revenue from external customers	108,341	44,401	15,402	1,781	-	169,925
Inter-segment revenue	3,306	173	2,748	63	-	6,290
Total revenue	111,647	44,574	18,150	1,844	-	176,215
Finance income	507	45	227	58	-	837
Depreciation of plant and equipment	(912)	(427)	(447)	(185)	-	(1,971)
Depreciation of right-of-use assets	(3,179)	(2,432)	(649)	(831)	-	(7,091)
Amortisation of intangible assets	(6,603)	(69)	(99)	(5)	-	(6,776)
Reportable segment profit / (loss) before tax	21,318	5,791	3,753	(5,064)	-	25,798
Share of results of associates	-	-	-	-	(411)	(411)
Assets and liabilities						
Reportable segment assets	180,091	45,176	15,318	7,712	-	248,297
Equity-accounted associates	-	-	-	-	5,982	5,982
Capital expenditure	10,619	276	1,562	174	-	12,631
Reportable segment liabilities	112,072	29,522	4,667	4,618	-	150,879
FY19						
Revenue and expenses						
Revenue from external customers	78,608	35,003	11,224	576	-	125,411
Inter-segment revenue	1,773	50	2,460	67	-	4,350
Total revenue	80,381	35,053	13,684	643	-	129,761
Finance income	893	97	175	37	-	1,202
Depreciation of plant and equipment	(917)	(421)	(369)	(205)	-	(1,912)
Depreciation of right-of-use assets	(2,721)	(2,374)	(540)	(495)	-	(6,130)
Amortisation of intangible assets	(4,972)	(113)	(38)	(33)	-	(5,156)
Reportable segment profit / (loss) before tax	9,957	4,423	1,762	(5,028)	-	11,114
Share of results of associates	-	-	-	-	(47)	(47)
Assets and liabilities						
Reportable segment assets	89,612	40,330	13,684	8,170	-	151,796
Equity-accounted associates	-	-	-	-	5,375	5,375
Capital expenditure	10,005	516	921	459	-	11,901
Reportable segment liabilities	34,009	27,061	3,492	2,973	-	67,535

17. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

Please refer to Paragraph 8 for the analysis.

18. A breakdown of sales.

	FY20 \$'000	Group FY19 \$'000	Change %
Revenue reported for first half year	77,030	57,827	33.2
Net revenue reported for first half year	38,659	31,392	23.1
Profit after tax before deducting non-controlling interests reported for first half year	8,077	3,941	104.9
Revenue reported for second half year	92,895	67,584	37.5
Net revenue reported for second half year	47,198	33,810	39.6
Profit after tax before deducting non-controlling interests reported for second half year	12,887	5,364	140.2

19. A breakdown of total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.

	FY20 \$'000	FY19 \$'000
Ordinary dividend	8,969 *	8,462

* Including the proposed final dividend for FY20 which is estimated based on total issued ordinary shares (excluding treasury shares) of 272,407,635 at the end of the financial year.

20. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

Name	Age	Family relationship with any director and/or substantial shareholder	Current position and duties, and the year the position was held	Details of changes in duties and position held, if any, during the year
Lim Wee Kiong	48	Brother of Lim Wee Kian, a director of the Company	He was General Manager of Platform Services Singapore since 2006 and promoted to Managing Director of Platform Services Singapore on 17 Feb 2016, and has been appointed as a Director of iFAST Financial Pte Ltd, a subsidiary of the Company, from 22 March 2016. Being responsible for platform services of the Group's Singapore operation as well as overseeing the overall performance of the whole Singapore operation.	Nil

BY ORDER OF THE BOARD

Leung Fung Yat, David
Chief Financial Officer
5 February 2021